





UNDERSTANDING THERMOFISHER SCIENTIFIC

CATEGORY

Want to draw attention to a variety of allergies including food, asthma, pet, and all year-round allergy symptoms and offer awareness on how to mitigate symptoms and how blood testing can help better pinpoint the source of allergic reactions.

OPPORTUNITY: Parter with talent who experiences a wide variety of allergies within their families to drive awareness to how <u>AllergyInsider.com</u> has helped them better cope with symptoms.

AUDIENCE

Audiences are often neglect their allergic symptoms due to a lack of information available about them, causing many to cut out many things in their lives without having a definite answer.

OPPORTUNITY: Use this partnership as a way for influencers to be open about their struggles with allergies to create an organic connection with audiences so that they know they are not alone and that there is more information on allergies out there on AllergyInsider.com.

CULTURE

Health and wellbeing is becoming increasingly important in today's time and so it is essential that people feel like their allergic symptoms are being understood and taken care of during this time. As parents are becoming more aware of allergies, many struggle to find the answers they need to help their children.

OPPORTUNITY: Use parent influencers to share how Allergylnsider.com has helped them support their children who may not understand their allergies themselves and talk about the importance of caring for the health of your loved ones and yourself.



TALENT OVERVIEW

In partnership with Thermofisher Scientific, Fullscreen identified **4x Talent** across different verticals to create **#BeAnAllergyInsider** and serve as ThermoFisher Scientific's partners to drive awareness to AllergyInsider.com and to social channels.





MATT ROBINSON



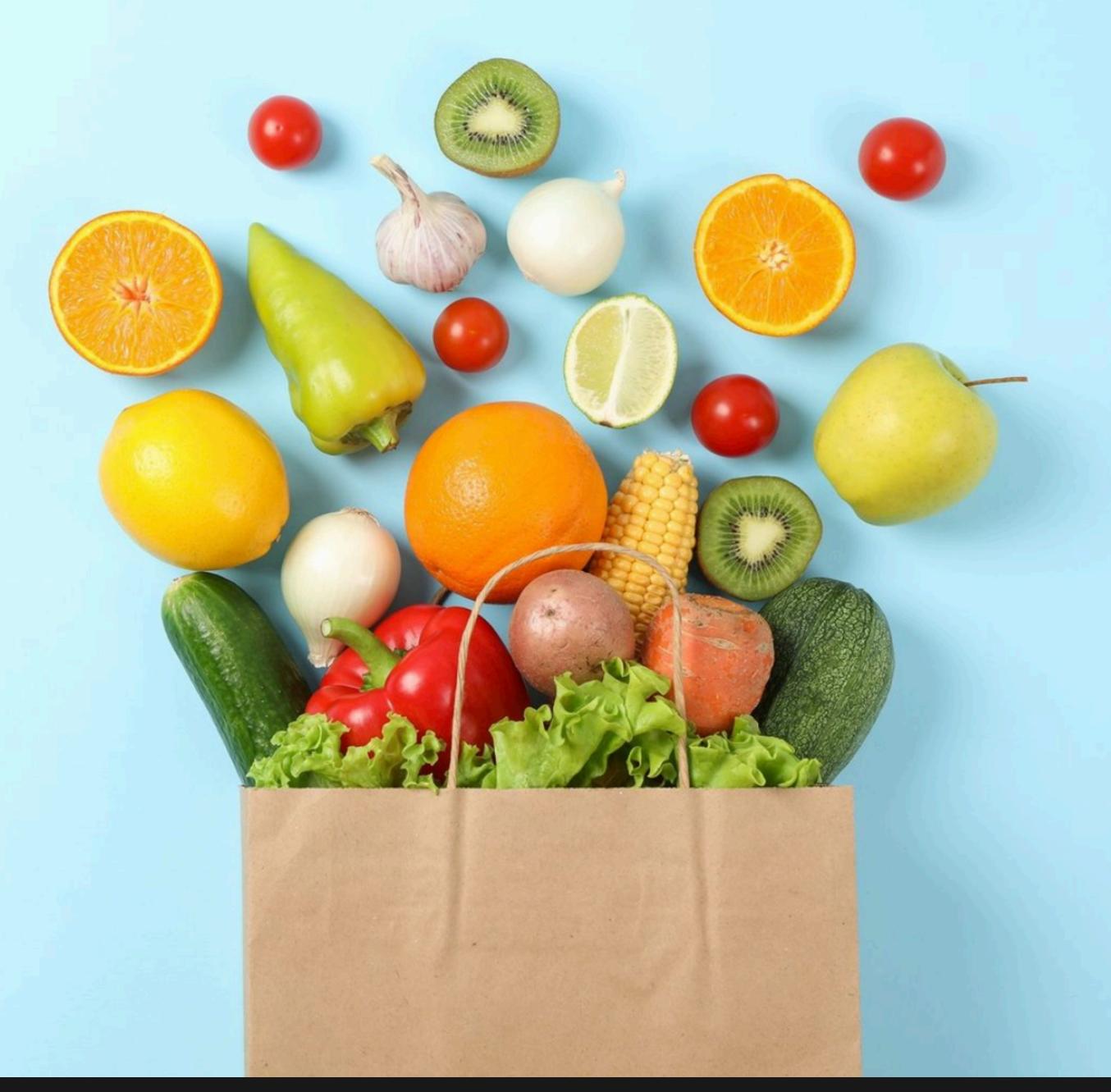
THE OHANA ADVENTURE



KATE ARENDS







#BEANALLERGY INSIDER

THE BIG IDEA

Allergies are the 6th leading cause of chronic illness in the U.S. and while many live with the struggles of allergies, a lot of times people are left without answers on how to cope with their symptoms, potentially keeping those affected from living life to the fullest.

In a time where health is more important than ever, we are encouraging people to become Allergy Insiders and take control of their symptoms. Our carefully selected list of talent will show their followers how they can overcome their fears of allergic reactions by becoming better educated at AllergyInsider.com.



INFLUENCER CONTENT RESULTS & PERFORMANCE



*Engagements defined as organic and/or paid likes, comments, shares

#BEANALLERGYINSIDER INFLUENCER RECAP

2.55MM+

SOCIAL REACH IMPRESSIONS

17.6K+

VIEWS ACROSS ALL PLATFORMS

1.35%

AVERAGE CAMPAIGN ENGAGEMENT RATE

12

CONTRACTED SOCIAL POSTS

1

ADDED VALUE POSTS

12.4K+

TOTAL ORGANIC ENGAGEMENTS

BEATS PERSONAL BENCHMARK

ENGAGEMENT RATE BASED ON VIEWS

BEATS INDUSTRY BENCHMARK (SHAREABLEE DATA)



SWIPE UP

Head to AllergyInsider.com, an

CONTENT PERFORMANCE

NAOMI ROBINSON



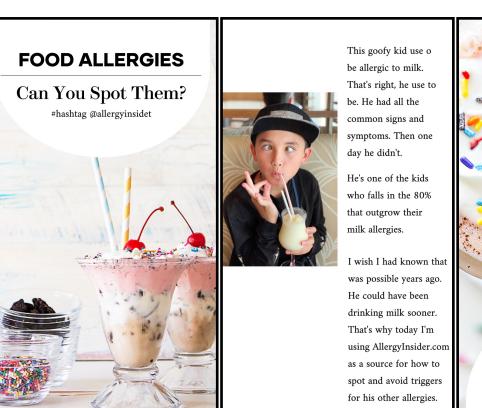
Naomi shared how hard it was when she first got her dog and realized she had pet allergies. Thanks to Allergy Insider, Naomi is experiencing fewer symptoms and lets followers know that they could find out what protein triggers their own pet allergies through a blood test.

IG IN-FEED		
REACH	79,500	
TOTAL ENGAGEMENTS	1,675	
TOTAL LIKES	1,605	
ENGAGEMENT RATE:	2.11%	



Naomi tells followers how learning about how to manage their pet allergy symptoms kept her family from almost re-homing their dog. With the help of Allergy Insider, followers can learn more about their symptoms and even take a blood test that tells them which protein triggers their allergies.

IG STORY #1	
REACH	79,500
TOTAL ENGAGEMENTS	27
TOTAL VIEWS	1,768
ENGAGEMENT RATE*:	1.53%



evidence-based resource, for how to better manage symptoms and identify allergic triggers. Naomi shares things she never knew about her kid's allergies, like being able to outgrow his milk allergy. Thanks to Allergy Insider, Naomi has been learning all kinds of things about allergies that she wish she had known sooner and encourages other parents to check out this evidence based resource.

IG STORY #2		
REACH	79,500	
TOTAL ENGAGEMENTS	28	
TOTAL VIEWS	2,196	
ENGAGEMENT RATE*:	1.28%	

CONTENT PERFORMANCE

BEATS PERSONAL BENCHMARK



ENGAGEMENT RATE BASED ON VIEWS

MATT ROBINSON



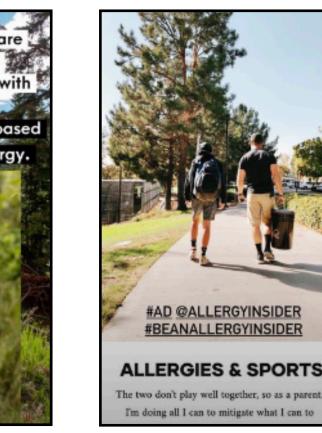
Matt shares with followers how much Allergy Insider has helped him maintain his outdoor-loving lifestyle by being a resource for him to learn about triggers and how to avoid them.

IG IN-FEED		
REACH	59,700	
TOTAL ENGAGEMENTS	930	
TOTAL LIKES	920	
ENGAGEMENT RATE:	1.56%	













Thermo Fisher S C I E N T I F I C

Matt shows followers a Parent's Guide to Allergies, sharing how he is able to understand his boys' pollen allergies thanks to Allergy Insider.

IG STORY #1		
REACH	59,700	
TOTAL ENGAGEMENTS	20	
TOTAL VIEWS	1,141	
ENGAGEMENT RATE*:	1.75%	

With sports playing a big part in Matt and his sons' lives, he shares with followers how they are able to mitigate their allergic symptoms when out on the field.

IG STORY #2	
REACH	59,700
TOTAL ENGAGEMENTS	27
TOTAL VIEWS	718
ENGAGEMENT RATE*:	3.76%

CONTENT PERFORMANCE

BEATS PERSONAL BENCHMARK

ENGAGEMENT RATE BASED ON VIEWS

BEATS INDUSTRY BENCHMARK (SHAREABLEE DATA)

THE OHANA ADVENTURE



The Ohana Adventure family shares how common allergies are in their household, especially with everyone's case being different. Thanks to Allergy Insider, they have been able to better identify their allergies and even discovered that some of them were allergic to a weed in their own backyard!

IG IN-FEED		
REACH	359,000	
TOTAL ENGAGEMENTS	7,321	
TOTAL LIKES	7,260	
ENGAGEMENT RATE:	2.04%	



Rachel shares how hard battling allergies can be for her kids and shows followers all the solutions they can discover through Allergy Insider and how it's helped the family find the answers they've been looking for.

IG STORY #1		
REACH	359,000	
TOTAL ENGAGEMENTS	479	
TOTAL VIEWS	42,374	
ENGAGEMENT RATE*:	1.13%	



Rachel explains all the things she has been able to learn about allergies and how to mitigate symptoms with the help of <u>AllergyInsider.com!</u>

IG STORY #2		
REACH	359,000	
TOTAL ENGAGEMENTS	243	
TOTAL VIEWS	26,317	
ENGAGEMENT RATE*:	0.92%	

Thermo Fisher S C I E N T I F I C

CONTENT PERFORMANCE

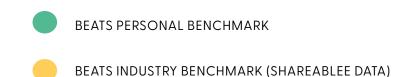
KATE ARENDS





Kate shares how scary it can be raising kids with allergies and especially not knowing what to expect as her daughter tries peanut butter for the first time, something that her son is highly allergic to. She explains how she wishes there were more resources like Allergy Insider that could have helped her as a parent and lets followers know to check them out if they want to learn more about potential allergies and how to get tested for them.

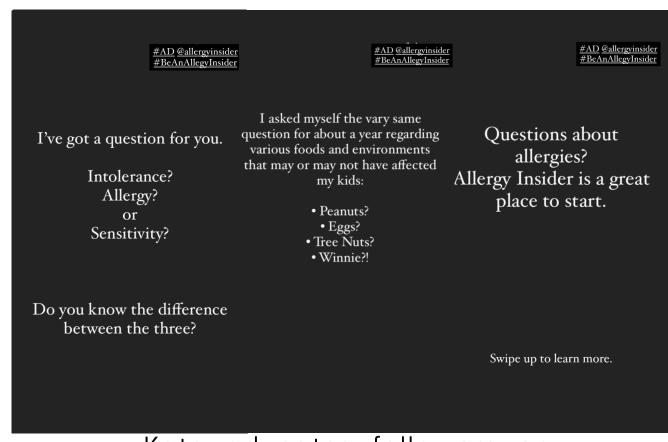
IG IN-FEED		ADDED VALU	E: FB IN-FEED
REACH	349,000	REACH	14,000
TOTAL ENGAGEMENTS	749	TOTAL ENGAGEMENTS	580
TOTAL LIKES	714	TOTAL LIKES	11
ENGAGEMENT RATE:	0.21%	ENGAGEMENT RATE:	0.08%



★ ENGAGEMENT RATE BASED ON VIEWS

Kate talks about the struggles of understanding the extent and symptoms of her kids' allergies but how she has been able to help them through using the resources provided by Allergy Insider

IG STORY #1	
REACH	349,000
TOTAL ENGAGEMENTS	580
TOTAL VIEWS	126,131
ENGAGEMENT RATE*:	0.46%



Kate educates followers on understanding the differences between allergies, intolerances, and sensitivities and how they can research their symptoms to find the best diagnosis for them as well as how to manage it.

IG STORY #2		
REACH	349,000	
TOTAL ENGAGEMENTS	333	
TOTAL VIEWS	43,762	
ENGAGEMENT RATE*:	0.76%	

TALENT SCORECARD



ALLERGY INSIDERS		# OF POSTS	# OF VIDEOS	AVERAGE ENGAGEMENT RATE	HIGHEST ER THUS FAR	CONTENT WITH HIGHEST ER	AVERAGE VIDEO VIEWS
	NAOMI ROBINSON	3	2	1.64%	2.11%	IG IN FEED: PET ALLERGIES	1,982
	MATT ROBINSON	3	2	2.36%	3.76%	IG STORY #2: ALLERGIES AND SPORTS	929.5
	THE OHANA ADVENTURE	· •	2	1.36%	2.04%	IG IN-FEED: SEASONAL ALLERGIES	34,345.5
	K A T E A R E N D S	4	4	0.38%	0.76%	IG STORY #2: ALLERGY QUESTIONS	50,495



SHOWING LOVE FOR #BEANALLERGYINSIDER



kitchconfidante Aw so glad you found a solution!!



brielle874_ Pin if you love allergy insider! @theohanaadventure



elenas.eats Thats really interesting!! Great info to share, thank you!!



quillingwithinydog Fam severely allergic to peanuts. The pediatrician suggested we wait until my older daughter was 4 or 5 before giving her peanuts. My husband (because I could not) gave her peanut butter for the first time. It was definitely very scary. She was/is not allergic. However my younger daughter is also severely allergic to peanuts. We actually found that out in testing when she was very young (long before she was old enough to try it). Very glad we found it out in testing and not by eating it. She is a teenager now. Sine then she has gone through several food challenges for other foods. Those were all done at a hospital under a doctor's supervision.



food_and_flair My husband does! I will check this out for sure!



amyshealthybaking Oh my gosh — this is amazing!! Cat and dog allergies run in our family... but we love our pets so much that we try to ignore the allergies. 😨 Definitely need to check this out!!



moderndaygf @bakersroyale_naomi thank you for sharing this



wifemamafoodie Wow, I so need this kit! We had to rehome our last dog due to my son's allergies. Would be helpful to know what exactly he's allergic to :(



beccabu2005 I have a lot of allergies. A lot of seasonal allergies and then I am also allergic to Milk, eggs, nuts, and fish. For the nuts I know for sure no peanuts I can have almonds I just don't like trying different types of nuts



victoriaandjenessa Who else is ... 😁 allergic to wheat, gluten, soy, lactose, peanuts, and pretty much any good tasting chemical filled thing out there? Just me



pinchandswirl What an amazing resource! I'm so glad you get to keep your sweet pup.



the_real_kodie_fryer | have an allergy to cats. I take 3 pills a day otherwise I am sneezy and itchy and can't breathe



loveinmyoven Allergies are the worst! My husband sneezes all!! summer long. I need to look into this!



amyshealthybaking My whole family has allergies, and not just during the spring... they're all year round! Definitely need to check this out!!



pebbleblue SO glad it went well. Peanut allergies are scary.



chicliving I adore your children as I'm sure you know already. Both of our boys and myself have some food intolerances and it can be so annoying. This clip made me happy, thank you for sharing.



cassandralea0508 Thank you for sharing this, Kate - we're experiencing food allergies for the first time with our 3rd - dairy, eggs, and nuts. Learning a lot, adjusting, moving forward @



kasey.littlebreadstick Oh my gosh I hope this helps me my allergies are so bad



davidwma 🐡 This is such a great idea!



mydiaryofus My boys do! I need to check that out!



southerngirleats Oh I was thinking recently I needed to try one of those tests for my allergies



__candace__2 I have seasonal allergies too it sucks 59 lol I litterly been sneazing all day cause I was outside all day lol



mydiaryofus Oh wow my husband needs this!



delicia_gold.14 I just got tested back in April for my allergies and I'm allergic to tree pollen, cats, and dogs so my face swells up sometimes and my hands.



alifedelicious I don't think I knew there was a blood test that determines the protein. That's great to know!



starinfinitefood My fiancé does! Need to check this out



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TBH CREATIVE TEST

TBH is Fullscreen's proprietary market research panel. This influencer-first program is primed for measurement by our Millennial panel of ~3,000 people.



HOW IT WORKS

TBH uses a recruit to view methodology exposing respondents to a campaign's creative followed by a fully customizable survey created in partnership with the brand. Creative results are compared to each other as well an unbranded control..

Additionally, TBH has partnered with a technology to measure facial coding and eye tracking for social creative.

FAST FACTS

- KPIs Measured: Awareness, Favorability & Intent
- Methodology: Recruit-to-view Survey

WHY WE LIKE IT

This measurement solution allows for fully customizable surveys to analyze how both organic and paid creative is performing.

